

National Pawn

*Changing the perception of the pawn
business one customer at a time.*



April 2, 2014

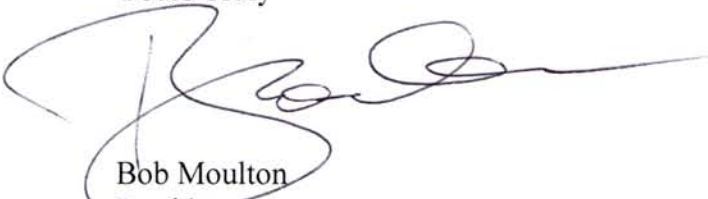
Herb Schottland
Store Design & Fixturing

To Whom it May Concern

Several years ago I decided to build stores that would not only compete with other pawnbrokers, but also with other retail jewelers. In order to do this, I needed to look as good or better than the retail jewelers. I did some research online and found an expert that had such experience. When I contacted Herb, I originally only wanted him to design the space so as to maximize the space as well as create something interesting and inviting. I was so impressed with the layout that he designed that I ordered all of the fixtures and lighting from him as well.

Our stores are the envy of most in the industry. We have had mall jewelers come in to our stores requesting to take photos. We are very happy with the work. Herb and Store Design & Fixturing has since designed and installed 2 more locations for us. We are very pleased.

Yours Truly



Bob Moulton
President